

**RESISTANCE IS USELESS: THE ART OF BUSINESS
PERSUASION**

Kathaleen Ficker

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I was actually brought to this book after reading his other book "Go it alone", I was recommended Geoff Burch's books by someone who had been to see one of his presentations and raved about him as a speaker so I bought a copy of "Resistance is Useless". Geoff Burch has written a book that will change almost everything you ever believed about business and selling.

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